

Message Text

LIMITED OFFICIAL USE

PAGE 01 BRUSSE 01285 091729 Z

61

ACTION EB-11

INFO OCT-01 EUR-25 ADP-00 L-03 CAB-09 CIAE-00 COME-00

DODE-00 INR-09 NSAE-00 RSC-01 FAA-00 DOTE-00 SS-14

NSC-10 RSR-01 /084 W

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R 091654 Z MAR 73

FM AMEMBASSY BRUSSELS

TO SECSTATE WASHDC 6829

INFO AMEMBASSY THE HAGUE

LIMITED OFFICIAL USE BRUSSELS 1285

E. O. 11652: N/ A

TAGS: ETRN, BE

SUBJECT: CIVAIR - SABENA CARGO RATES

REF: BRUSSELS 1170

1. WHILE WE STILL HAVE NO DEFINITIVE COMMENTS ON OUR NOTE CONCERNING SABENA CARGO RATES, DERENNE HAS GIVEN US SOME INITIAL REACTIONS. HE POINTS OUT THAT IATA TRADITIONALLY MAINTAINED A TWO CENT DIFFERENTIAL BETWEEN PARIS/ BRUSSELS/ AMSTERDAM AND GERMAN POINTS IN THE PAST. HE AGREED THAT RATES OF AT LEAST 30,000 KILOS COULD BE AFFECTED BY DIFFERENTIALS SINCE THESE LARGER CONSIGNMENTS ARE ASSEMBLED BY TRUCKING FROM SURROUNDING AREA.

2. HE NOTED THAT EARLIER, WHEN RATE WAS FAVORABLE TO GERMAN POINTS, BELGIAN AND DUTCH FREIGHT TENDED TO BE DIVERTED TO GERMANY. HE WOULD NOT BE SUPRISED THERFORE THAT IF THE RATE SITUATION WERE REVERSED, THIS FREIGHT WOULD FLOW BACK TO BELGIUM AND THE NETHERLANDS. HE TENDED TO BELIEVE THAT THE NEWLY PROPOSED SABENA RATES ONLY RESTORED THE TRADITIONAL LOGICAL RATE RELATIONSHIP WHICH HAD BEEN DISTORTED BY THE US/ FRG AGREEMENTS. STRAUZ- HUPE

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 MAR 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BRUSSE01285
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: n/a
From: BRUSSELS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730323/aaaahyf.tel
Line Count: 58
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 73 BRUSSELS 1170
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 29 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29-Aug-2001 by izenbei0>; APPROVED <29-Oct-2001 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> jms 971113
Subject: CIVAIR - SABENA CARGO RATES
TAGS: ETRN, BE
To: EB
SECSTATE WASHDC
THE HAGUE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005